

Steven A. Kinnaird

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Objective

To establish full-time employment with a solid, growing company in the areas of computers and web site development/design.

Work History

- Dec. 1998 to Present: **Steve Kinnaird – Custom Web Site Development**
Present position held: Owner
Duties/Responsibilities: Work with clients to develop a site that meets their needs, register domains, develop high quality sites using Allaire Homesite, ColdFusion and Macromedia Flash.
- March 17, 1993 to Present: **CCCS (a/k/a: C & C Computer Service) - Sales Manager**
Duties/Responsibilities: All aspects of a retail operation, including: sales, customer relations, research, purchasing, receiving, service requests, interviews, display ads, FAX flyers, evaluate and recommend new software and hardware. Building of computer systems and networks from component level. Software installation and testing.
- Feb. 1991 to March 1993: **Colin's Computers - Store Manager**
Duties/Responsibilities: All aspects of a retail operation, including: sales, customer relations, research, purchasing, receiving, service requests, interviews, display ads, evaluate and recommend new software and hardware. Building of computer systems and networks from component level. Software installation and testing.
- July 1990 to Feb. 1991: **Computer Specialties, Inc. (a/k/a: CSI) - Commercial Sales Manager**
Duties/Responsibilities: Sales, customer relation, research, service requests, interview employment candidates, evaluate and recommend new software and hardware.

Personal Information

I have been happily married to my wife Judy for 23 years.
We have 1 child. Our son Bill is now 21 years of age.
We own our home and have been in Brevard since 1982.
I am 44 years old, a non-smoker and in excellent health.

Special Skills

Extensive PC knowledge. Both hardware & software, including Windows 95/98 & Microsoft applications.
Design and maintain web pages in html, Allaire ColdFusion and Macromedia Flash code.
Fundamental understanding of Internet, Intranet & Networking.

References

<u>Name</u>	<u>Phone</u>	<u>Company</u>	<u>Position</u>	<u>Years Known</u>
Scott Washburn	733-7110	Chick-fil-A	Owner/Operator	15 years
Tony Kopp	254-4283	Kelly Ford	Vice President	9 years
Perry Coleman	723-4747	Century 21 IRR	President	2 years